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Business Operations in Hostile Environments

Securing Your People and Business Assets

Thursday, 3 February, 2005

NDIA SO/LIC Symposium & Exhibition

Who We Are

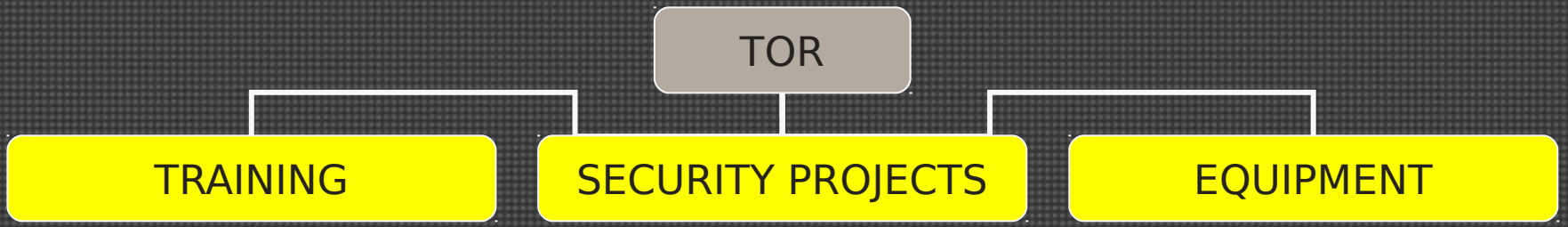
- Global Security, Logistics & Training Firm
- Our Team
  - Former SAS, other military, paramedics
- Regional Offices
  - London (Headquarters)
  - Washington, DC
  - Baghdad
  - Kabul
  - Islamabad
  - Moscow

Defence Export Services Organisation DESO

Why We are Different

- High End Quality Service (not mass market)
- Dedicated Training Establishment
- Intelligent Approach (client focused, low profile, subtle techniques – negotiating techniques)

What We Do



Training

- Aligned with British Government & MoD
- British Defence Export Services Registered
- ISO 9000 2001 Standards
- Corporate, Media, Military, Police
- Regular Courses – media industry benchmark
- Dedicated Training Venues
  - US Virginia
  - UK
- Trained in 26 Countries 2004

Training

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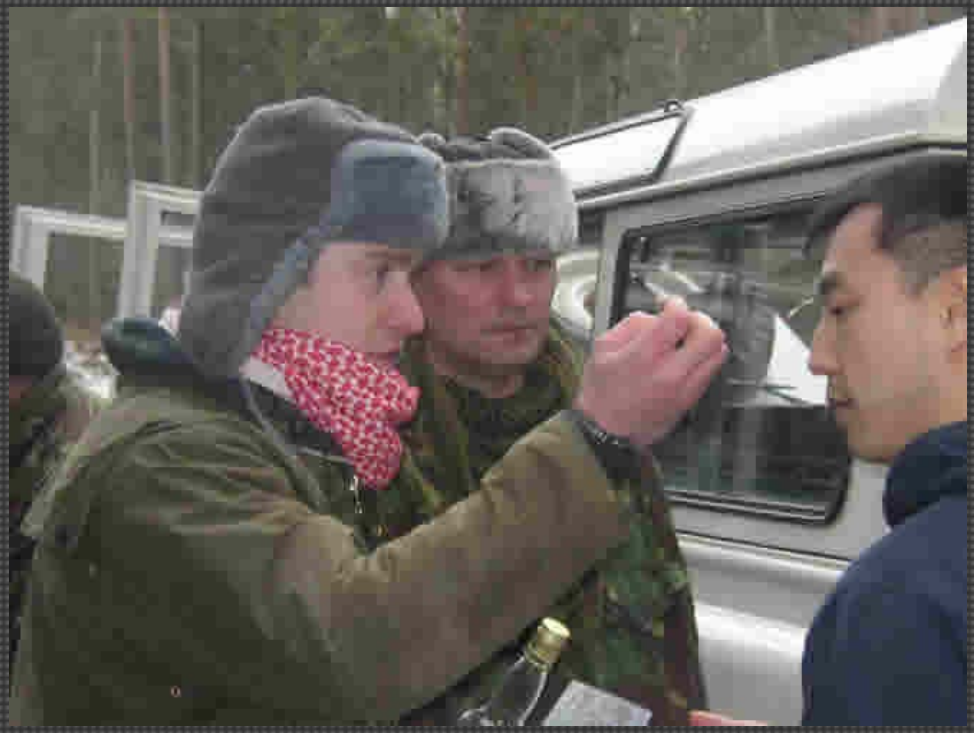
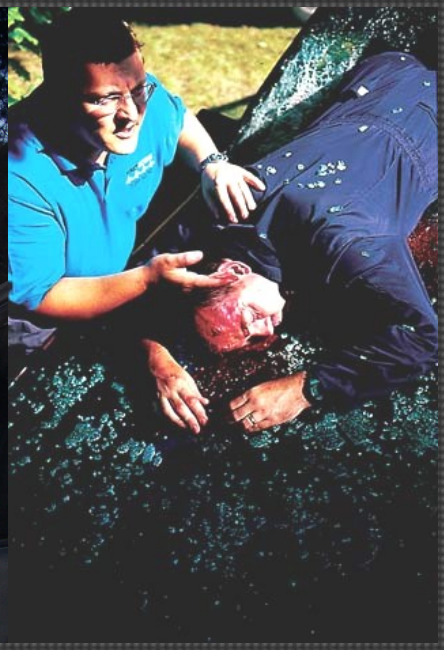
Corporate Courses

- Hostile Environment Awareness Training
- First Aid
- Driving Skills

**Courses tailored to meet client needs.



Training



Security Projects

- Operational Support
  - Security Assessments
  - Information Gathering
  - Liaison @ civil, military
  - Standard & Emergency Procedures
  - Protection of People and Assets
  - Training Program of Nationals

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- Ports & Borders Security
  - Assessments, Planning, Implementation, Monitoring & evaluation
  - Maritime
  - Sea Ports
  - Airports
  - Border Control & Integrity (Integrated Solutions)

Equipment Procurement

- Body Armour, Helmets, Comms
- Medical Kit
- Vehicles
- Weapons & Ammunition (for US military – Iraqi Security Forces)

Case Study

- Client “X” background
  - Baghdad
  - USG contractor
  - No pre-deployment security plan
  - Compound Red Zone, Beside Police HQ
  - Concern after UN bombing Aug ’03

Case Study

- TOR Immediate Response
  - 12 hours – Consultant on site
  - 24 hours - Deployed CPD
  - Established perimeter

Case Study

- TOR Response
  - 24 hours
  - Deployed CPD
  - Establish perimeter
  - Established SOPs
  - Daily Information Update
  - Hired IN guard force
  - Vehicles, Med Kit, Body Armour, Comms
  - Changed Location (Facilities Management)
  - Training

Hostile Environment Training

Custom 5 Day Course Designed:

- Cultural Awareness
- Body Language
- Negotiating Skills
- Ballistic & Mine Awareness
- Navigation & Track 24
- Emergency Medical Care
- Convoy Procedures
- Checkpoint Procedures
- Emergency Drills (ambush, veh down, casualties...)
- Kidnap
- Post Traumatic Stress Disorder

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